

One couple's new Shared Ownership home in Tottenham Hale

Hale Works, with its impressive 32 storeys, has become an iconic sight on the Tottenham Hale skyline. Providing spacious luxury homes built to a high specification, it offers a great option for purchasing a property within a vibrant, rapidly developing area. Newlon are pleased to be able to offer some of the one and two bedroom apartments within Hale Works on a Shared Ownership basis. Prices start from £86,250 for a 25% share of a one-bedroom apartment.

Recently married couple Keisha and Andrew have just moved into a one-bedroom Shared Ownership apartment within Hale Works. Prior to this they were privately renting.



“Like any couple we wanted to put down roots and feel at home in a place we could call our own. After privately renting for a few years, we realised that we wanted to get onto the property ladder and become homeowners. The final push that we needed was when our landlord increased our rent by a considerable amount, and it became unrealistic for us to continue to rent the property we were in. After finding out about Shared Ownership we knew it was the only way that we could afford a home in London and so we just decided to go for it.”

With Keisha and Andrew originally from the East London area and both working in the capital, they decided that they wanted to stay relatively close to their roots.

“We started looking for a home in North London and used the Share to Buy website to find available Shared Ownership properties. When we found Hale Works in Tottenham Hale, we knew straight away that it was the perfect place for us. We love the central location with the major transport interchange of Tottenham Hale on our doorstep – it makes travelling anywhere in London and further afield straightforward and very affordable. Having local shops and the retail park close by is also another huge bonus and with all the regeneration going on the local area, it's actually a really exciting place to live.”

After finding and then viewing their eventual property within Hale Works, the couple couldn't believe they could afford a brand-new property with such high specifications.

“We both loved the apartment in Hale Works as soon as we saw it. It's light, spacious and because of the location within the block, it's not overlooked at all. The stylish fitted kitchen, built in wardrobes and luxurious bathroom complete with rainfall shower helps to make the whole apartment feel very plush. Our favourite part is the open plan lounge area with floor to ceiling windows which leads onto the balcony, it's a great place to relax after a day at work. Another perk is the sky garden on the 11th floor, a communal landscaped green space that takes full advantage of the stunning



views towards the Walthamstow Wetlands. We also feel that Hale Works offers a high level of safety and security, something that's very important to us. There is a 24-hour concierge and the maintenance staff are always checking to make sure that everything is working as it should. The whole apartment block has the feel of a sumptuous upmarket hotel, it's clean modern and energy efficient too."

The Shared Ownership process went very smoothly for the couple.

"Newlon gave us all information that we needed about purchasing a Shared Ownership home as well as lots of help and support along the way. We contacted them many times and every time our questions were answered efficiently and honestly, in fact nothing was too much trouble. We knew we needed a small deposit and so with savings, an inheritance and help from relatives, we soon found that we had enough for this. Taking guidance from the Mortgage Warehouse, we quickly secured our first mortgage. I suppose our only 'blip' was when our initial mortgage offer was withdrawn and replaced with one which had a higher rate of interest but even this was cheaper than privately renting and so we carried on with our purchase and after just two months, we moved in."

Keisha and Andrew are now enjoying life in their new Shared Ownership home.

"Knowing that this home is ours has had a positive impact on our lives. We are now happy and settled, and never having to worry about a huge rent rise again feels like an enormous weight has been lifted from our shoulders. Buying a Shared Ownership property through Newlon is more affordable than you think. The whole process has been a thoroughly positive experience and we would highly recommend it to anyone thinking of doing the same."